

## Ideaction.24

Building FM: From Theory to Reality

Pullman Melbourne On The Park 2 – 4 September 2024



# Digital Overwhelm vs Digital Transformation

How less apps, means more efficiency in the new world of facility maintenance





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Glenn Talbot Verified

# The Digital Revolution Is Here Making Life Easier



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#### **Business Needs**

Streamlines Processes

Efficient Workflows

Transparency & Insights

Data Ownership



### **Anticipated Benefits**



- Operational Efficiency Reduce time to do a task
- Time Savings
- Cost Reduction

### 2 Better Risk Management

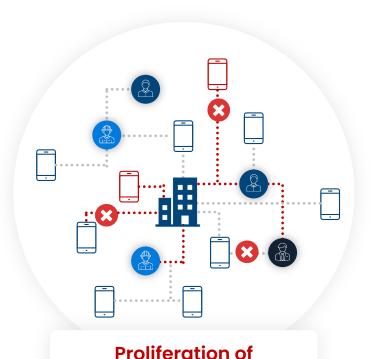
- Compliance
- Safety and risk
- Governance

### 3 Strategic Data Advantages

- Field data with integrity & accuracy
- Tracking & Reporting overall activity
- Analytics / insight
- Continuous improvement



## **Digital Revolution - The Reality**



Disconnected Systems & Technologies

Unchecked growth of isolated systems and technologies means an unusable maze of complexity

and inefficiency

**22** 

Today's Workplace Environment For Users

Avg. number of client required apps on technicians device

80%

Of digital product features are rarely or never used (The Standish Groups CHAOS Study 2019)

69%

Of Digital Transformation Projects Fail (McKinsey & Company)



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# Getting a Job Done A Real-Life Case Study

### The Everyday Automation Challenges

- Proliferation of systems
- Usability
- App Maintenance

Contractor

Digitally disconnected

**Technician** 

App overload/overwhelmed

FM

Inefficient, risky, siloed







# Getting a Job Done

SYSTEM ID	SYSTEMS	PROCESS
	Insurance & License Software	<ul><li>Contractors preload company:</li><li>Licenses</li><li>Insurances</li></ul>
2	FM Company Inductions (LMS)	<ul> <li>Technician completes pre-attendance inductions</li> <li>Health &amp; Safety requirements</li> <li>Security requirements</li> <li>Permit requirements</li> </ul>
3	FM Workorder Management - Office	<ul> <li>Contractor retrieve work order in client system</li> <li>Allocate technician to workorder</li> <li>Schedule attendance</li> </ul>
4	Contractors System – <u>Office</u>	<ul><li>Contractor enters workorder</li><li>Schedules technician to attend</li></ul>



## Getting a Job Done



### **SYSTEM ID**

#### **SYSTEMS**

#### **PROCESS**

FM Site Specif

FM Company Inductions (LMS)

> Contractor System – On site

Contractor System -Office

FM Workorder Management - Office

- Technician signs in
  - Complete site-specific induction
- Technician signs in
  - Completes work order
  - Capture time and date
- Technician completes tasks
  - Fills in service docket
  - Close Job
- Upload documentation
- Close work order
- Generate invoice
- Upload service report
- Upload contractor invoice
- Pay to load invoice \$\$\$



# Getting a Job Done In Summary

- Inefficient system integrations multiple systems working in isolation
- Complex usability systems are challenging to use and re-entry discourages usage
- App overload
- Delivery method variations
- Administrative strain
- Technicians understanding what systems to use, for who and when
- Neglected analysis of time, effort and expenses
- Cost and admin pushed to contractor comes back to you

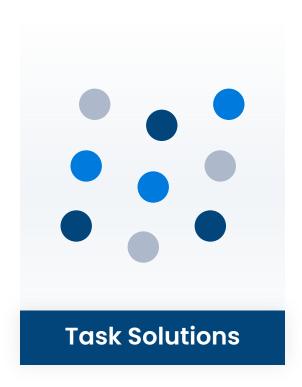
Imagine replicating this workflow for all jobs. Now, multiply that complexity by 50 customers.

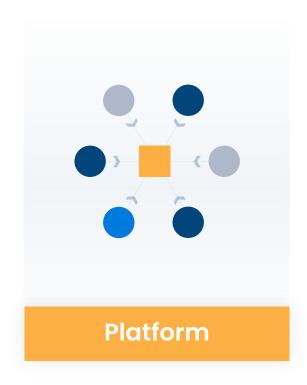
# The Solution Built For Purpose Technology

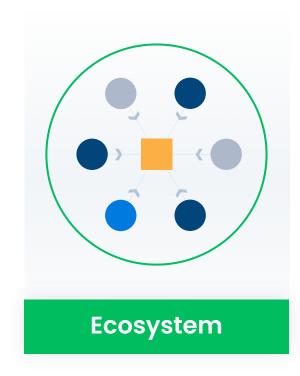
- An integrated system with simple and consistent workflows pertinent for each stage and checkpoint
- Broad application with ability to handle specific use cases
- System built from operational side
- Singular, Secure & Simple



### Task Solution, Platform and Ecosystem









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## Future Proofing Technology Strategic Integration

By leveraging cutting-edge technology tailored specifically for today's environment we simplify the complexity, foster collaboration, and drive efficiency.

- ONE system driving better outcomes for contractors, visitors and frontline workers who deal with them.
- 2 Interconnectivity
  Systems that talk to each other allowing centralized data.
- Reduce the amount of admin and complexity of workflows.
- 4 Usability
  Consideration of the entire supply chain to achieve complete digital transformation.





### **Thanks & Contact**



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