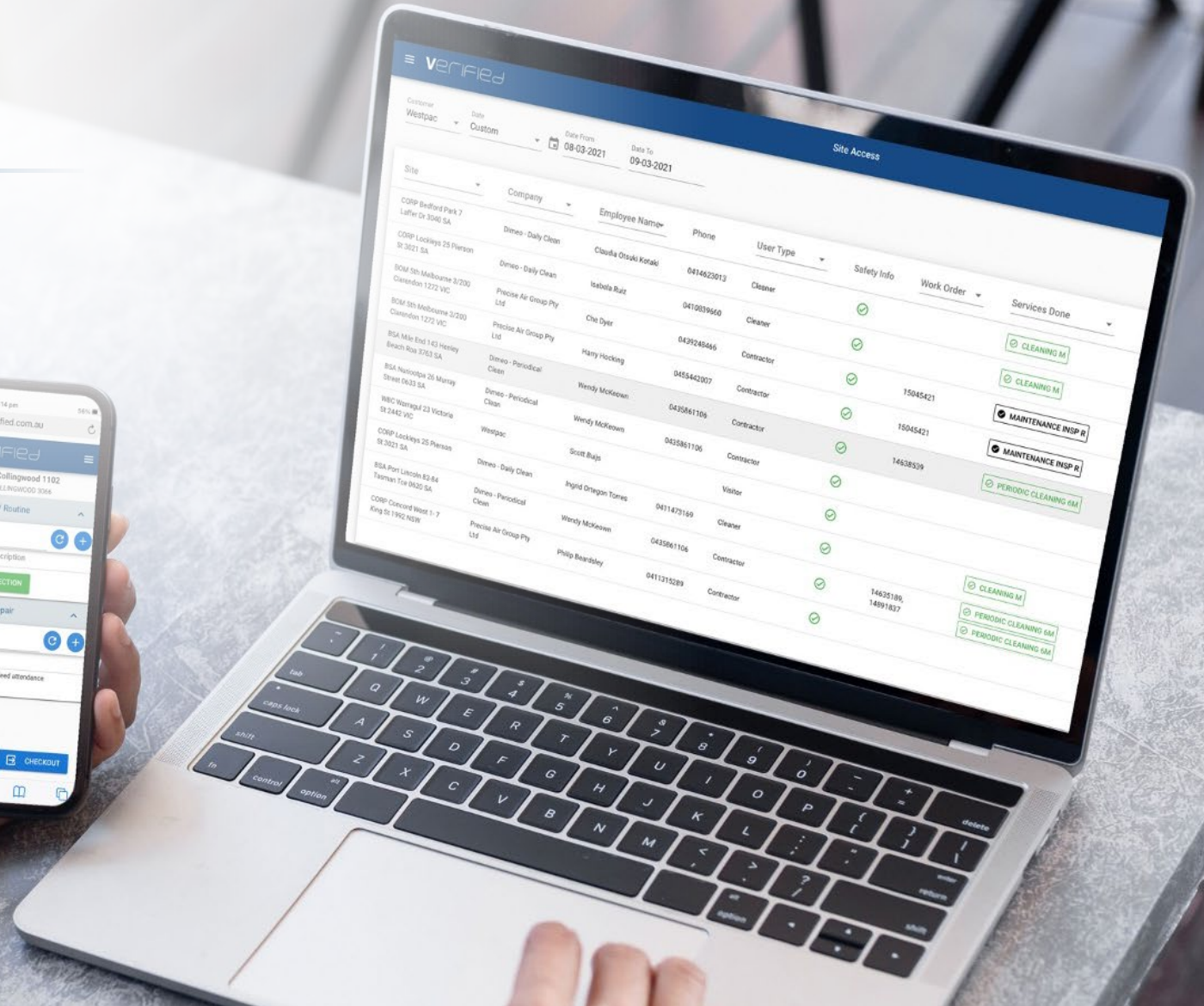
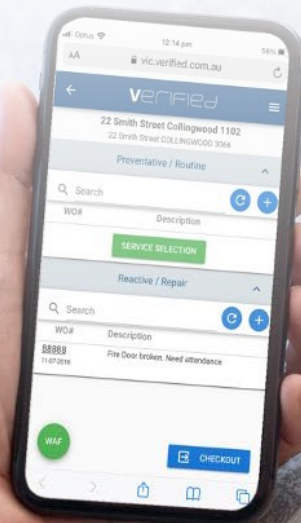




Digital Overwhelm vs Digital Transformation

How less apps, means more efficiency in the new world of facility maintenance



The Digital Revolution Is Here

Making Life Easier

Business Needs

Streamlines Processes

Efficient Workflows

Transparency & Insights

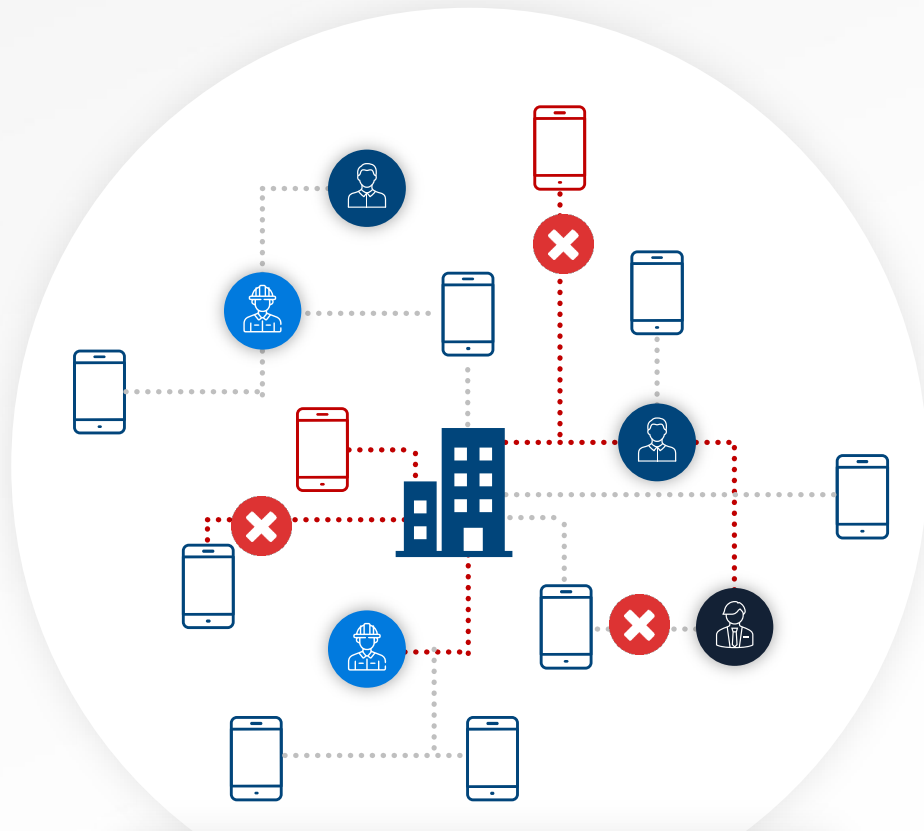
Data Ownership



Anticipated Benefits

- 1 Improved Efficiency
 - Operational Efficiency
 - Cost Reduction
 - Time Savings
- 2 Better Risk Management
 - Compliance
 - Safety and risk
 - Governance
- 3 Strategic Data Advantages
 - Data capture and integrity
 - Improved strategic decision making
 - Analytics / insight
 - Continuous improvement

Digital Revolution – *The Reality*



**Proliferation of
Disconnected Systems
& Technologies**

Today's Workplace Environment For Users

Unchecked growth
of isolated systems
and technologies
means an unusable
maze of complexity
and inefficiency

22

Avg. number of
client required
apps on
technicians
device

80%

Of digital product
features are rarely
or never used
(The Standish Groups
CHAOS Study 2019)

69%

Of Digital
Transformation
Projects fail
(McKinsey &
Company)



Getting a Job Done

A Real Life Case Study

The Everyday Challenges

- Proliferation of systems
- Usability
- App Maintenance

| **Contractor**

Digitally disconnected

| **Technician**

App overload

| **FM**

Inefficient and risky



Getting a Job Done:

SYSTEM ID

SYSTEMS

PROCESS

1

**Insurance & License
Software**

- Contractors preload company:
 - Licenses
 - Insurances

2

**Company Inductions
(LMS)**

- Technician completes pre-attendance inductions
 - Health & Safety requirements
 - Security requirements
 - Permit requirements

3

**Workorder
Management – Office**

- Contractor retrieve work order in client system
 - Allocate technician to workorder
 - Schedule attendance

4

**Contractors System –
Office**

- Contractor enters workorder
- Schedules technician to attend



Getting a Job Done:

SYSTEM ID

SYSTEM

PROCESS

5

Site Specific Induction

- Technician signs in
 - Complete site specific induction

3

Workorder Management – On site

- Technician signs in
 - Completes work order
 - Capture time and date

4

Contractor System –
On site

- Technician completes tasks
 - Fills in service docket
 - Close Job

4

Contractor System –
Office

- Upload documentation
- Close work order
- Generate invoice

3

Workorder Management – Office

- Upload service report
- Upload contractor invoice
- Generate invoice \$\$\$



Getting a Job Done: *In Summary*

- Inefficient system integrations – multiple systems working in isolation
- Complex usability – systems are challenging to use and the complexity discourages usage
- App overload
- Delivery method ambiguity
- Administrative strain
- Technicians understanding what systems to use, for who and when
- Neglected analysis of time, effort and expenses
- Cost and admin pushed to contractor – comes back to you

Imagine replicating this workflow for all jobs. Now, multiply that complexity by 50 customers.



Simplicity

Data Transparency

Interconnectivity

Single Source

The Solution ***Built For Purpose Technology***

- An integrated system with simple and consistent workflows pertinent for each stage and checkpoint
- Broad application with ability to handle specific use cases
- System built from operational side
- Singular, Secure & Simple

Future Proofing Technology

Strategic Integration

By leveraging cutting-edge technology tailored specifically for today's environment we simplify the complexity, foster collaboration, and drive efficiency.

- 1 Smart Systems**
ONE system driving better outcomes for contractors, visitors and frontline workers who deal with them.
- 2 Interconnectivity**
Systems that talk to each other allowing centralized data.
- 3 Increased efficiency**
Reduce the amount of admin and complexity of workflows.
- 4 Usability**
Consideration of the entire supply chain to achieve complete digital transformation.





Thanks & Contact

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